



US CLINICAL DIRECTOR JOB DESCRIPTION

Title: Clinical Director

Reports to: VP Operations & Delivery (based in Israel)

Scope: Full time

Location: NYC offices and travel as required

The opportunity

The Clinical Director will lead and manage the clinical and operational aspects of key external-facing activities such as: pilots, studies, prospects and customer engagements.

Major responsibilities

- Clinical leadership and administration of Somatix's end to end external engagements life cycle, working hand in hand with academic faculty, clinical and administration staff
 - Participate in clinical designs and oversee the preparation of Somatix's proposals
 - Maintain continuous contact, while building strong, long-lasting relationships with all relevant audiences
 - Project and support management, serve as primary liaison for designing and implementing specific monitoring and training
 - Plan and execute site visits
 - Understand the challenges, implement site escalation processes and define mitigation plan when needed
 - Submit periodical reports to Somatix's management including observations, analysis, recommendations and "voice of the customer"
- Clinical SME (Subject Matter Expert) for Somatix's external marketing efforts
 - Support pre-sales
 - Effectively communicate the company value proposition through documents and presentations
 - Build a plan for regulatory adherence
 - Understand category-specific landscapes and trends
 - Support marketing activities by attending trade shows, conferences and other industry events
 - Working closely with the R&D team (based in Israel) for providing the clinical aspects of the Somatix' product roadmap



Experience and qualifications

- Extensive clinical training and experience (at least 4 years) in clinical studies (preferably as CRA - Clinical Research Associate with a certificate)
- A proven ability to understand academic/scientific protocols as well as clinical studies procedures and processes
- Strong understanding of the US healthcare system - structure, value-chain, reimbursements, decision making etc.
- Ability to build effective relationships with researchers and staff members
- Technical background - an advantage
- Graduation from an accredited college or university with a life science degree or equivalent
- Ability to work effectively as a peer with seasoned professionals from other disciplines and being a strong team member